FRAMING ISSUES WITH SCENARIOS WORKSHEET

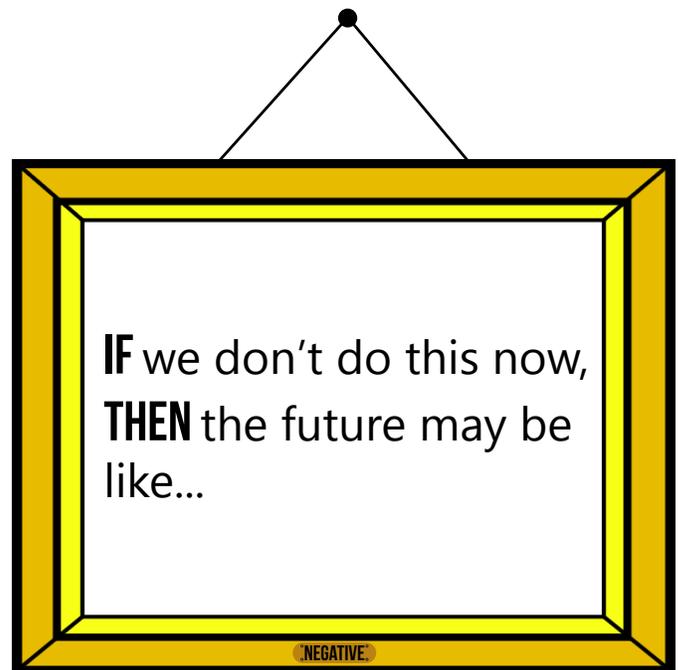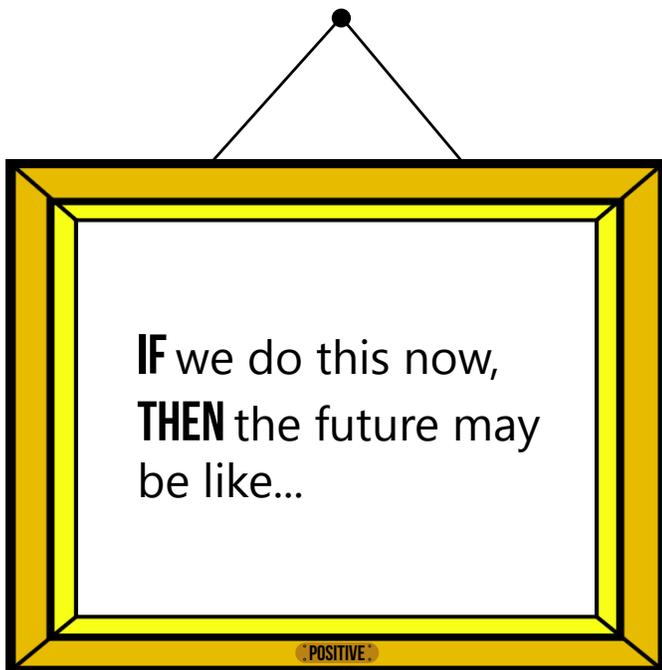## EXCERCISE 1: Framing Issues as Alternative Scenarios

A **scenario**...

...is the story of a possible virtual future; it illistrates what life may be like some day.

...planning process compares different possible futures—not the present circumstances to one possible future.

...has a selected time horizon to illustrate what life might be like in 10, 25, or 50 years.

Answering the question, *"What does my community need, or what am I afraid my community will lose in the decades ahead?"* is part of setting up a successful scenario planning process. It helps to frame this question in terms of alternative "**IF/THEN**" statements:

IF a community does **X**, **THEN Y** occurs. **IF** community does not do **X**, **THEN Z** happens.

IF we do this now, **THEN** the future may be like...

POSITIVE

IF we don't do this now, **THEN** the future may be like...

NEGATIVE

💡 Like values laddering, if/then statements are also thought of in terms of positives and negatives.

IF/THEN statements help frame issues in terms of values, and help identify the right questions to include in a scenario planning process. Use the **IF/THEN** templates on the next page to frame the issues facing your community or region as alternative scenarios.

FRAMING ISSUES WITH SCENARIOS WORKSHEET

IF WE DO _____

_____

THEN _____

_____

IF WE DON'T DO _____

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THEN _____

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IF WE DO _____

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THEN _____

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IF WE DON'T DO _____

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THEN _____

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IF WE DO _____

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THEN _____

_____

IF WE DON'T DO _____

_____

THEN _____

_____

A